

Hawker Beechcraft



Aircraft Comparison

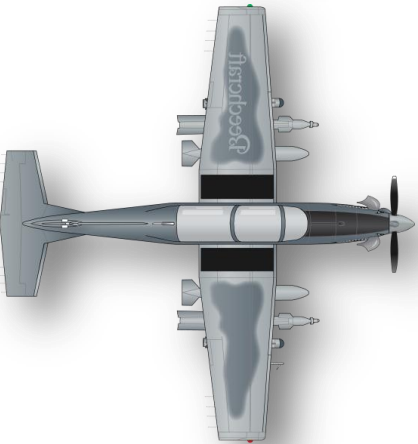


**United States
Beechcraft
AT-6**



**Brazilian
Aircraft**

Key Combat Advantages



11

Score

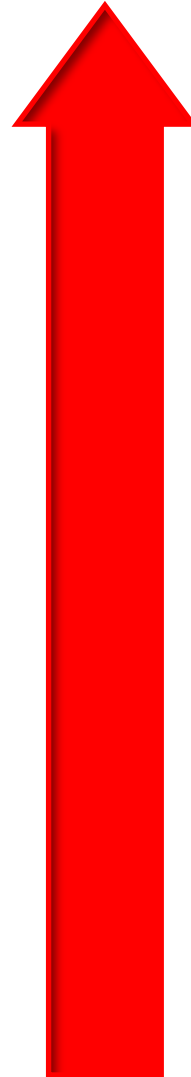
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Aircraft In Global Military Service



**United States
Beechcraft
T6/AT-6**

**740
Delivered
1.8 Million Hours**



	USAF		444
	USN		163
	HAF		45
	NFTC		26
	IAF		20
	IqAF		15
	RMAF		24
	HBDC		3

**Hawker
Beechcraft**

**Brazilian
Aircraft**



**166
Delivered**



	Brazil		100
	Burkina Faso		3
	Chile		12
	Colombia		25
	Dominican Republic		8
	Ecuador		(18)

At Stake

1,400 American Jobs and **\$500M U.S. Tax Dollars**



**United States
Beechcraft
T6/AT-6**



- ✓ 800 Kansas engineering and production jobs
- ✓ 600+ additional supplier jobs across America
- ✓ American designed and built aircraft
- ✓ American weapons system
- ✓ American designed and built training systems & simulators

Each Aircraft Represents 50 American Jobs

**Brazilian
Aircraft**



- ✓ 50 assembly jobs in Florida
- ✓ No engineering or production jobs
- ✓ Non-US aircraft
- ✓ Non-US weapons system



**United States
Beechcraft
T6/AT-6**

The Tale of Two Competitions

**Brazilian
Aircraft**



1996 USAF / USN JPATS Competition



- Beechcraft T-6 Selected
- T-6 Trains All U.S. and Allied Pilots (Over 500 Delivered)
- Safety Record = 1.8M hours w/o Class A Mechanical or Technical Failure



- Brazilian Entrant Rejected
- Poor Handling Qualities
- Unsafe For Basic Training

- Larger Engine
- Glass Cockpit
- USAF Combat-Proven A10C Mission System
- USAF Combat -Proven MC12 Liberty Sensor System

Alterations To Both Aircraft For LAS Requirements

- Larger Engine
- Glass Cockpit
- Mission System



2010 USAF LAS Competition



- Beechcraft AT-6 Excluded by USAF Prior to Contract Award.

- At least 25% More Expensive
- Less Combat Capability
- No Handling Qualities Evaluation